



Pasig City, June 2025

List Price Update – July 01, 2025

Dear Valued Customer,

On behalf of Hilti, I would like to thank you for your business and the opportunity to work with you.

As you are aware, the external market conditions remain to be very volatile and it has resulted to unstable supply of raw materials, and rising transportation and operating costs for a lot of businesses across the world. Due to the **ongoing market challenges and the impact of currency devaluation in several areas affecting both our supply chain and operations**, we are left with no recourse but to implement a **price increase** on some of our products and services to ensure we continue delivering the quality and level of service that you expect.

We value our partnership and have been trying to balance out the effect of those increases in the last several months; however, given the continued pressure, Hilti is no longer able to maintain the current price structure and hence the **price increase of 6% - 7.25%, including repair freight charges and spare parts, with effect from July 1, 2025**. We want to assure you that **we have carefully evaluated this adjustment to minimize the impact** on our customers.

We recognize the difficulties you and the industry are facing, and we remain committed to supporting you with our innovative, safe, and effective Hilti solutions to help secure your competitive advantage.

We also understand this change adds additional pressure to your business and therefore we want to provide you with notice to allow you to manage your costs and forecast.

Should you have any questions or need further information, **please do not hesitate to contact your dedicated Hilti Account Manager or our Customer Service Hotline at +632-8784 7100**.

Sincerely,

A handwritten signature in black ink, appearing to read "Ann Bernardino-Lim".

Ann Bernardino-Lim

General Manager

Hilti Philippines, Inc.